

Message Text

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PAGE 01 STATE 187713

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DRAFTED BY COM/P.M.TERLIZZI (558)

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----- 072378

R 271604Z AUG 74

FM SECSTATE WASHDC

TO AMEMBASSY BUCHAREST

INFO AMEMBASSY VIENNA

UNCLAS STATE 187713

E.O. 11652: N/A

TAGS: BEXP, RO

SUBJECT: ROMANIA PULP AND PAPER MILL - TRADE OPPORTUNITY

REF: BUCHAREST 3668

1. AS REQUESTED REFTEL USDOC CONTACTED PARSONS AND WHITEMORE, INTERNATIONAL PAPER, AND WALSH CONSTRUCTION CO., CONCERNING THEIR INTEREST IN PREPARING BIDS FOR A LARGE PULP AND PAPER COMPLEX IN VRANCEA.

2. AS COMPLEX OUTLINED REFTEL IS LARGE UNDERTAKING REQUIRING MANY MAN-HOURS OF PROFESSIONAL TIME TO PREPARE BIDS, U.S. FIRMS WOULD ONLY CONSIDER PREPARING BIDS ON RECOVERABLE COST BASIS. IF THIS WOULD BE ACCEPTABLE TO GOR, THEN POSSIBILITY EXISTS THAT ABOVE FIRMS WOULD CONSIDER PREPARING MEANINGFUL DETAILED BIDS.

3. IN ANY EVENT UPON RECEIPT OF SPECIFICATIONS, FIRMS CONTACTED WILL REVIEW AND RESPOND TO FOREXIM AS REQUESTED.

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PAGE 02 STATE 187713

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Message Attributes

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Decaption Note:
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Disposition Approved on Date:
Disposition Authority: n/a
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Disposition Event:
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